

Homes Sold Report - Real Estate Trend Indicator

Board: _____ **Start Date:** 12/01/2011 **Type:** SFR
 North Carolina Mountains MLS **End Date:** 0 23:59:00 **Area:** Transylvania
Firm ID: _____ **Office:** _____ **Agent ID:** _____

| Selling Price Range | | Closed Single-Family Units | | | Number of Bedrooms | Total | Avg DOM |
|---------------------|-----------|----------------------------|----|----|--------------------|-------|---------|
| From | Through | -2 | 3 | 4+ | | | |
| 0 | 99999 | 1 | 2 | 1 | 4 | 133 | |
| 100000 | 199999 | 4 | 5 | 2 | 11 | 142 | |
| 200000 | 299999 | 1 | 1 | 1 | 3 | 395 | |
| 300000 | 399999 | | 1 | 1 | 2 | 161 | |
| 400000 | 499999 | | | 1 | 1 | 118 | |
| 500000 | 599999 | | 1 | | 1 | 496 | |
| 600000 | 699999 | | | | | | |
| 700000 | 799999 | | | | | | |
| 800000 | 899999 | | | | | | |
| 900000 | 999999 | | | | | | |
| 1000000 | 1099999 | | | | | | |
| 1100000 | 1199999 | | | | | | |
| 1200000 | 1299999 | | | | | | |
| 1300000 | 1399999 | | | | | | |
| 1400000 | 1499999 | | | | | | |
| 1500000 | 1599999 | | | | | | |
| 1600000 | 1699999 | | | | | | |
| 1700000 | 1799999 | | | | | | |
| 1800000 | 1899999 | | | | | | |
| 1900000 | 1999999 | | | | | | |
| 2000000 | 999999999 | | | | | | |
| Total= | | 6 | 10 | 6 | 22 | 191 | |

Price by Bedrooms

| | -2 | 3 | 4+ | Total |
|-------------------|-----------|-------------|-------------|-------------|
| Sell Price Volume | \$793,960 | \$1,865,028 | \$1,412,000 | \$4,070,988 |
| List Price Volume | \$903,400 | \$2,033,953 | \$1,613,900 | \$4,551,253 |
| Avg Sell Price | \$132,326 | \$186,502 | \$235,333 | \$185,044 |
| Avg List Price | \$150,566 | \$203,395 | \$268,983 | \$206,875 |
| List/Sell/Ratio | 87% | 91% | 87% | 89% |
| Median List Price | \$150,000 | \$189,000 | \$325,000 | \$179,000 |
| Median Sell Price | \$141,000 | \$183,500 | \$287,500 | \$164,500 |

Days on Market for Units Closed**Types of Financing for Units Closed**

| From | Thru | Units | Type Financing | Units | Type Financing | Units |
|------|------|-------|----------------|-------|----------------|-------|
| 0 | 30 | 2 | FHA | 1 | Cash | 10 |
| 31 | 60 | 2 | Conventional | 11 | | |
| 61 | 90 | 2 | | | | |
| 91 | 120 | 3 | | | | |
| 121 | 180 | 5 | | | | |
| 181 | 365 | 4 | | | | |
| 366 | 720 | 4 | | | | |

| | | | | | |
|-----|---------|----|--|--|--|
| 721 | 99999 | | | | |
| | Total = | 22 | | | |