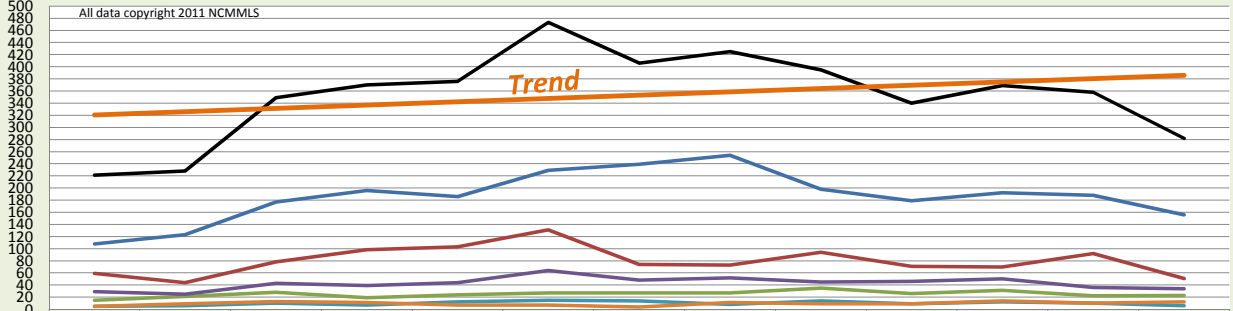


Composite Thirteen Month Sales With Overall Trend

Units



| | Jan-11 | Feb-11 | Mar-11 | Apr-11 | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Oct-11 | Nov-11 | Dec-11 | Jan-12 |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Buncombe | 108 | 123 | 177 | 196 | 186 | 229 | 239 | 254 | 198 | 179 | 192 | 188 | 156 |
| Henderson | 59 | 44 | 78 | 98 | 103 | 131 | 74 | 73 | 94 | 71 | 70 | 92 | 51 |
| Transylvania | 15 | 21 | 28 | 19 | 24 | 27 | 27 | 27 | 35 | 26 | 31 | 22 | 23 |
| Haywood | 29 | 25 | 43 | 39 | 44 | 64 | 48 | 52 | 45 | 46 | 50 | 36 | 34 |
| Polk | 5 | 6 | 10 | 7 | 12 | 15 | 14 | 8 | 14 | 9 | 12 | 10 | 6 |
| Madison | 5 | 9 | 13 | 11 | 7 | 7 | 4 | 11 | 9 | 9 | 14 | 10 | 12 |
| Totals | 221 | 228 | 349 | 370 | 376 | 473 | 406 | 425 | 395 | 340 | 369 | 358 | 282 |