

**Homes Sold Report - Real Estate Trends Indicator****Area:** Buncombe **Sell Date Start:** 12/01/2011 **Sell Date End:** 12/31/2011**Board:** North Carolina Mountains MLS**Selling Range - Closed Units by Bedrooms**

From	Thru	-2	3	4+	Total	Avg DOM	Median DOM
1	19999	0	0	0	0	0	0
20000	39999	2	0	0	2	7	7
40000	59999	1	2	0	3	94	126
60000	79999	3	0	2	5	110	78
80000	99999	7	3	1	11	70	63
100000	119999	4	2	1	7	223	173
120000	139999	6	9	1	16	151	106
140000	159999	7	14	0	21	142	130
160000	179999	2	13	1	16	102	86
180000	199999	1	12	2	15	142	111
200000	219999	2	9	1	12	146	114
220000	239999	2	5	3	10	191	157
240000	259999	1	7	2	10	168	87
260000	299999	2	7	7	16	178	114
300000	349999	0	7	9	16	180	131
350000	399999	0	5	3	8	177	127
400000	499999	0	3	3	6	181	220
500000	999999	0	3	7	10	203	125
1000000	999999999	0	0	4	4	404	308
	Total	40	101	47	188	157	112

**Price by Bedrooms**

	-2	3	4+	Total
Sell Price Volume	\$5,392,440	\$22,643,125	\$19,480,590	\$47,516,155
List Price Volume	\$5,704,083	\$23,924,997	\$21,047,192	\$50,676,272
AVG Sell Price	\$134,811	\$224,189	\$414,481	\$252,746
AVG List Price	\$142,602	\$236,881	\$447,813	\$269,555
List/Sell Ratio	95%	95%	93%	94%
Median List Price	\$135,350	\$199,900	\$335,000	\$206,900
Median Sell Price	\$125,500	\$190,000	\$320,000	\$195,000
	0%	0%	0%	0%
	0	0	0	0

**Days on Market for Units Closed****Types of Financing for Units Closed**

From	Thru	Units	Type Financing	Units	Type Financing	Units
0	30	26	FMHA	1	Assumption	0
31	60	26	Lease / Purchase	0	Owner Finance	3
61	90	27	FHA	11	Other	10
91	120	26	Trade / Exchange	0		
121	180	26	Conventional	99		
181	365	40	Cash	57		
366	720	14	VA	7		
721	99999	3				
	Total	188				

